Metabo Promotions Strengthen Leadership Team

Metabo Corporation

Company prepares for growth and expansion in 2013.

West Chester, PA – Metabo Corporation [1], a leading international manufacturer of professional grade portable electric power tools and abrasives for industrial, construction and welding applications, has strengthened its leadership team by promoting four individuals from within the company to newly created and existing positions. The changes, effective immediately, are a strategic move in preparation for company-wide growth and transformation in 2013.

Martin Cross, president of Metabo, said, “We are looking forward to an exciting 2013. In our efforts to continually strive for internal excellence and a desire to further enhance Metabo’s leadership team, we have promoted several individuals to key roles within our organization. These changes will also help us to continue to provide our customers with the very best in safety, reliability, performance and customer service.”

Promoted to vice president of finance and operations, Jens Knudsen will be responsible for all customer support activities at Metabo’s West Chester facility, including credit and finance, purchasing and logistics as well as overseeing the customer service department.

“Jens and his team are dedicated to the company’s ‘Operational Excellence’ initiative and will strive to improve the effectiveness of Metabo’s support functions for both the company’s field sales team and our customers,” comments Cross. Knudsen previously served as controller.

Mark Linn, formally national accounts manager, has been promoted to director of national accounts. In his new role, Linn will cultivate new business with targeted national distributors as well as focus on expanding the company’s national accounts presence. “Mark is critical to Metabo’s strategic initiative of national account expansion and will utilize the entire Metabo workforce to make this initiative a

success," states Cross.

Formally regional manager-South/Central, Larry Pecht has assumed the newly created position of national key account manager (end user program). In this role, Pecht will work closely with Metabo's sales team to identify, convert and grow end users as well as develop programs and products specifically for this targeted customer group.

Darren White has been promoted to regional manager-South/Central from sales representative in north Texas. As regional manager, White will be responsible for overseeing the sales efforts in Texas, Oklahoma, Missouri, Kansas, and Southern Illinois.

"We are looking forward to a strong and prosperous 2013," comments Cross.

For more information, please visit www.metabousa.com [1].

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